

ΔUTOP

Helping F2F Sales Teams Turn Data into Better Performance.

TRACK WHAT MATTERS. IMPROVE WHAT COUNTS.



WHAT IS AUTOP?

Before Autop, tracking performance was a guessing game—hours lost to data entry and spreadsheets. Our mission is to give you **instant access to all your data in just a few clicks**. Everything in one place, so you can spend **less time on tracking and more time improving, selling, and growing**.

HOW AUTOP HELPS YOU SUCCEED

- ✅ **Track Performance & KPIs in One Place** → See your sales, field interactions, and daily wrap-ups all in one app. No need to track manually.
- ✅ **Get Trainer Support** → Your team leaders can see your data in real-time, helping them guide you to improve faster.
- ✅ **Identify What's Holding You Back** → Autop helps you pinpoint the limiting factors in your performance, so you can fix them.
- ✅ **Compete & Improve** → See how you rank with leaderboards for individual reps and teams.
- ✅ **A Roadmap for Success** → Success isn't random. *Autop helps you build a scalable, repeatable process to improve and eventually train others.*

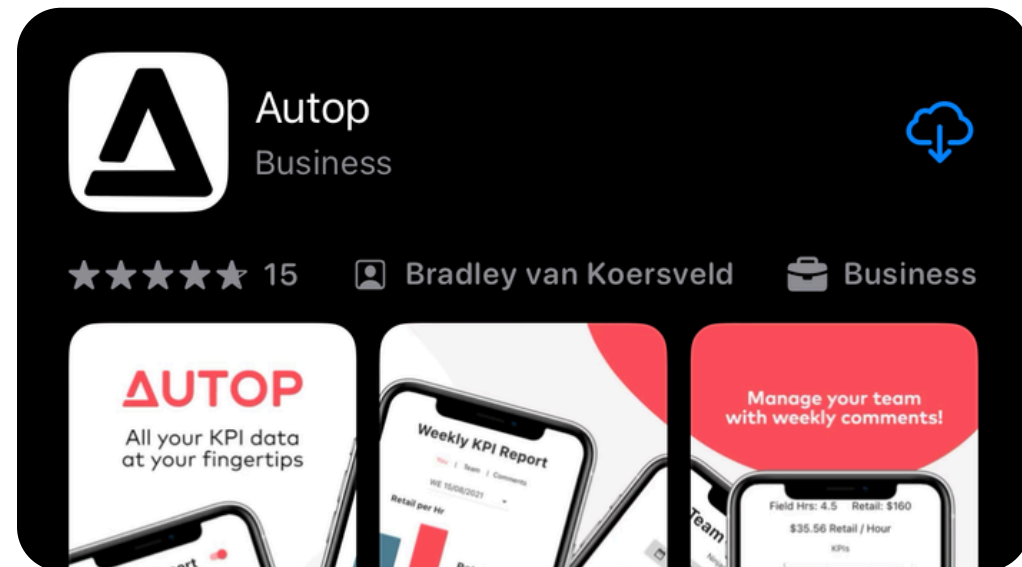


GETTING STARTED

To start tracking your performance, you'll need to download the Autop app.

How to Download:

1. Search "Autop" on the **App Store (iOS)** or **Google Play Store (Android)**.
2. Tap "**Download**" or "**Install**."
3. **Log in** using your company-provided credentials.



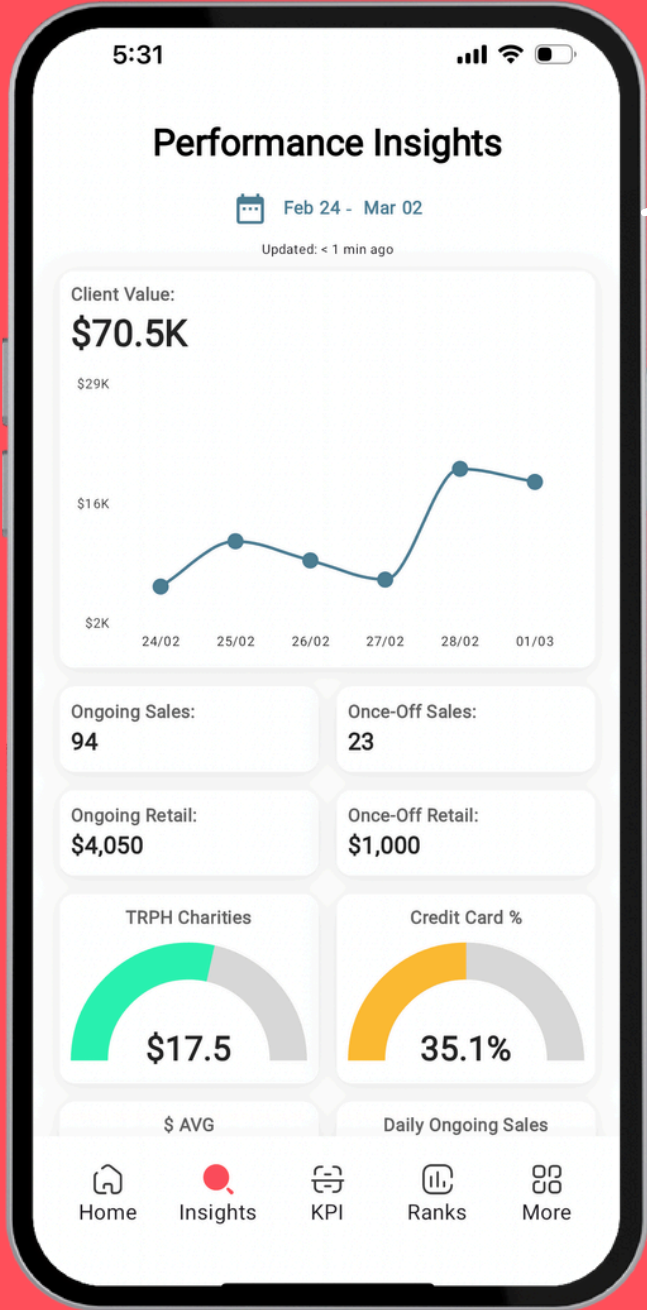
Apple Store (iOS)



Play Store (Android)



PERFORMANCE INSIGHTS



Click on the Performance Insights date range to open Insights Query.

The screen is titled 'Autop Insights Query' and has three sections: 1. Select Data Range (Today, Yesterday, This Week, Last Week, This Month, Last Month, Custom Range, Rolling Count), 2. Select Employee Group (My Data, My Team, Custom, Team Member), and 3. Select Campaign (Select Campaign). A red Search button is at the bottom.

Filter Performance by Day, Week, Month or Custom Ranges -

For Reps, Teams & Campaigns.

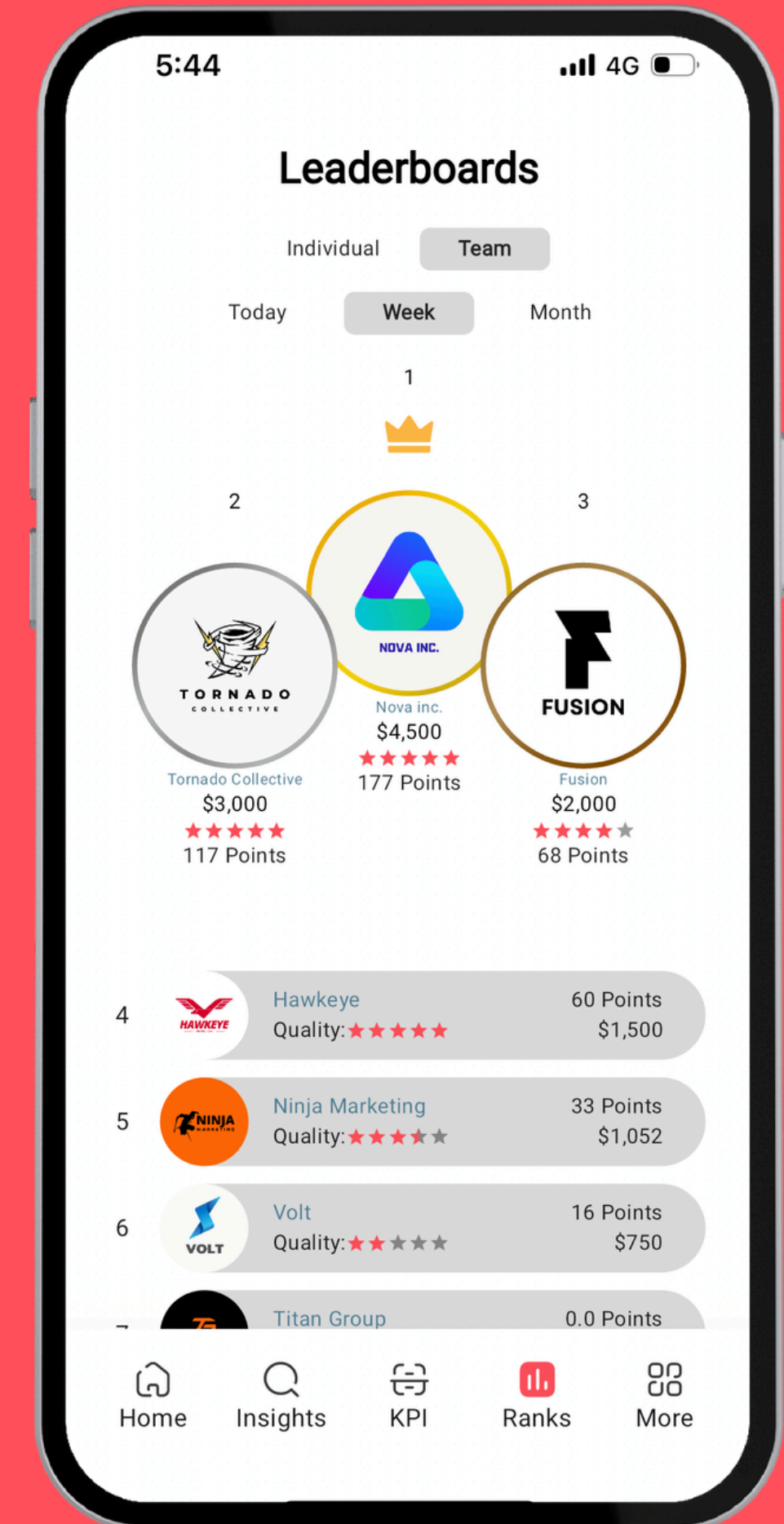
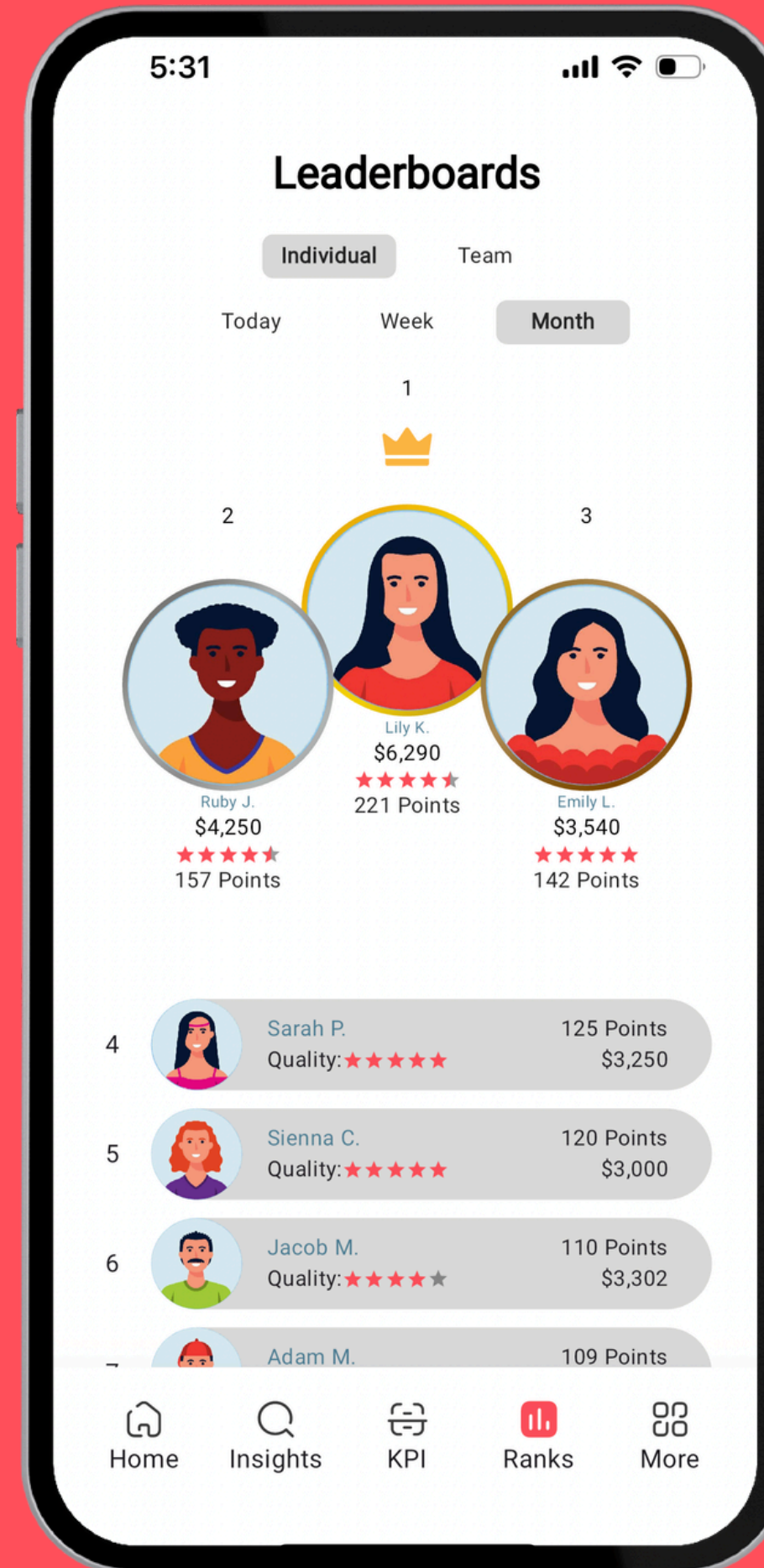
The screen shows 'Team Comments' for Adam Mitchell with two entries dated 2025-02-24 and 2025-02-26. Below is a 'Sales Rep Breakdown' table.

Rank	Name	Client Value	Sales
1	Ruby J.	\$7,520	15 (+2)
2	Sarah P.	\$7,000	14 (+0)
3	Dylan M.	\$7,000	14 (+0)

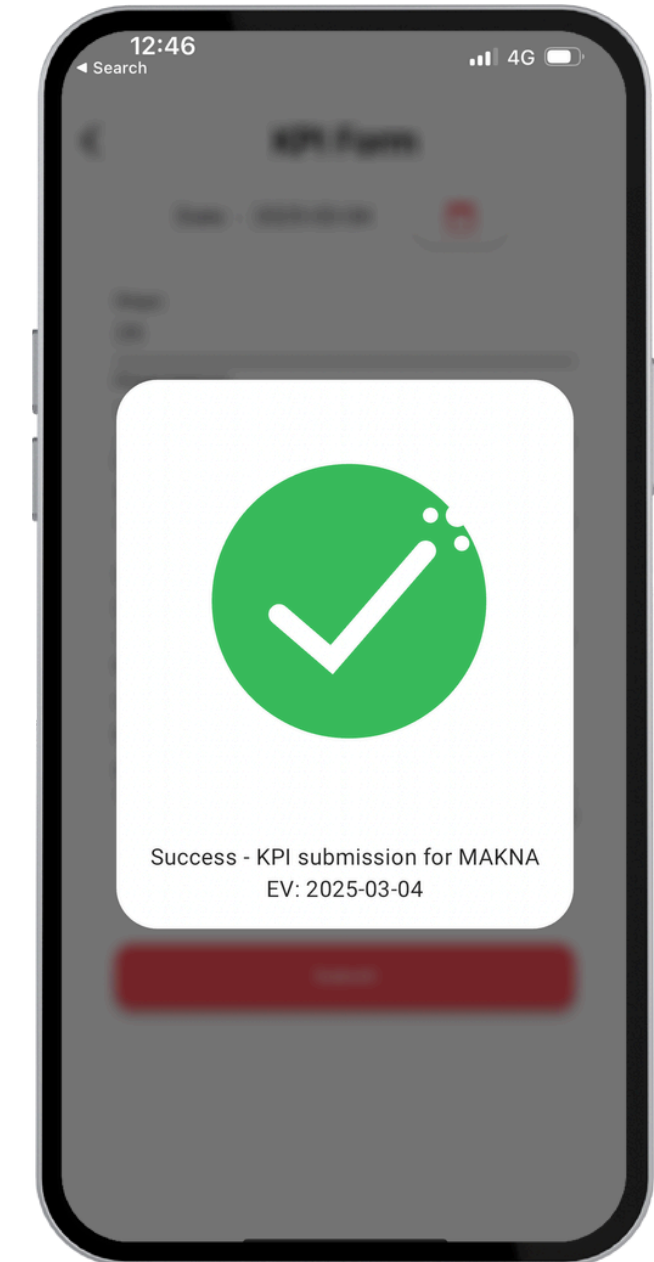
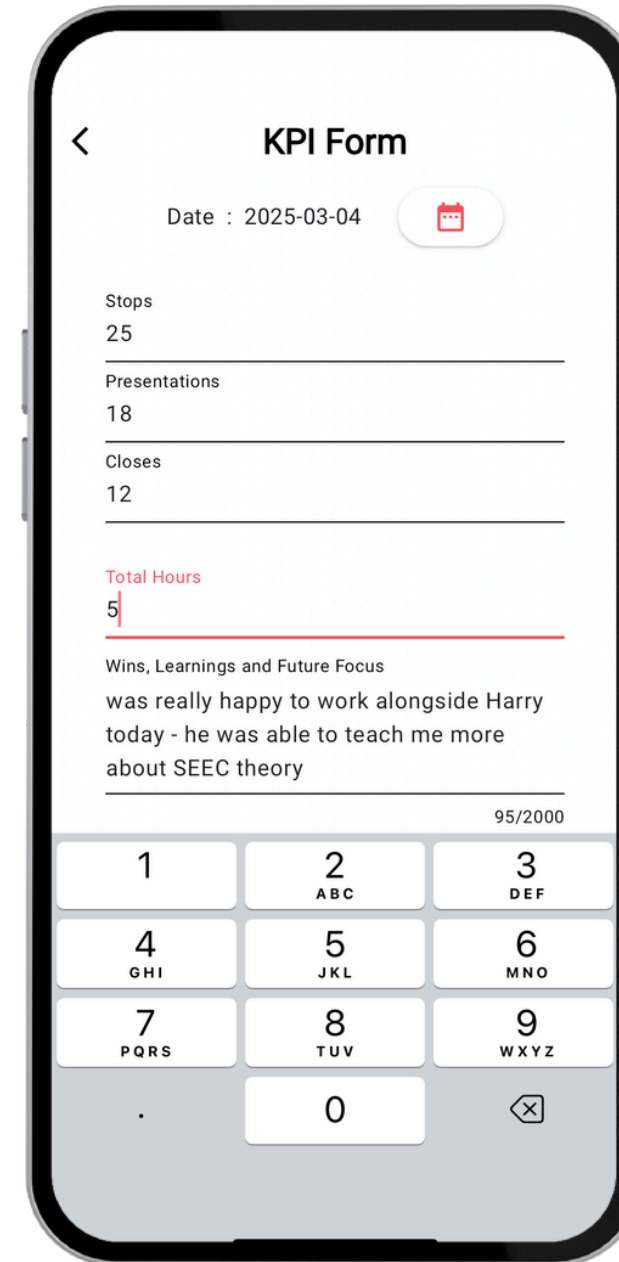
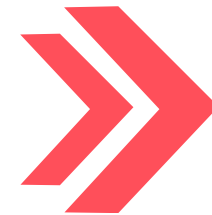
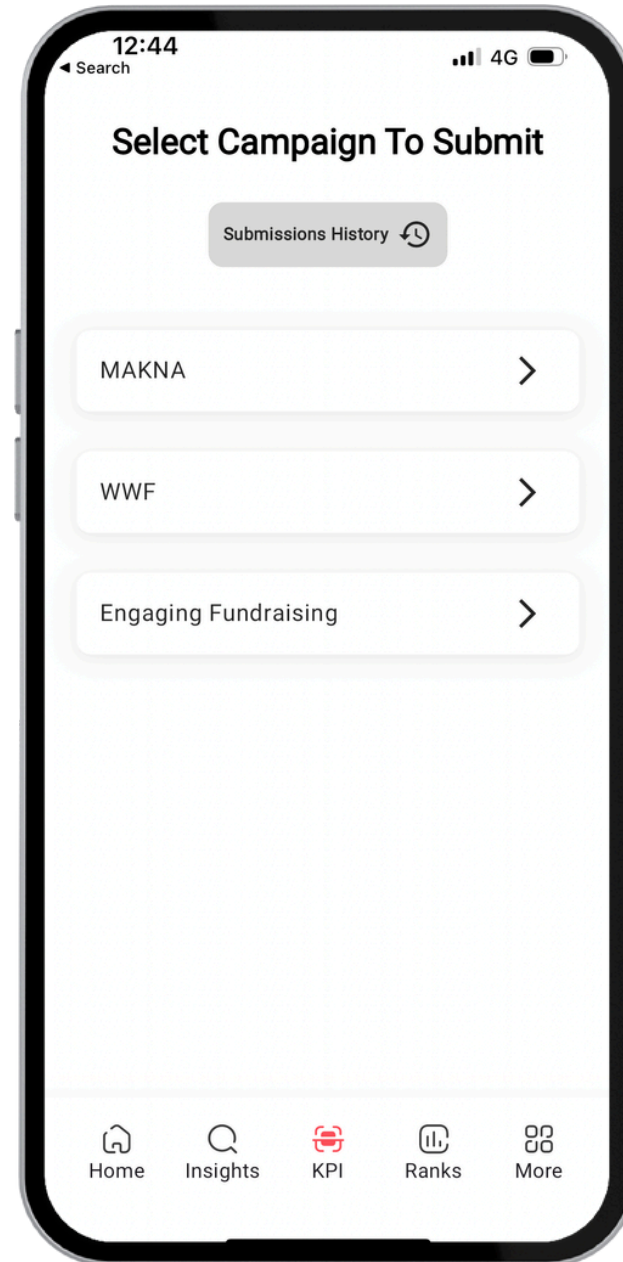
Insights & Recaps – Bringing the Whole Picture into Focus.

LEADERBOARDS

- Real-time leaderboards track performance daily, weekly, and monthly.
- Compete as individuals or teams to push performance higher.
- Stay engaged, track progress, and stay motivated to improve.
- See how you stack up against the best performers in your organisation.



SUBMITTING KPIS



1 Select the KPI button on the navigation bar. Select the campaign you worked on for the day.

2 Fill out the fields. When entering your hours, ensure they match your timesheets to keep everything accurate.

3 Submit your KPIs. Once submitted, your results will update, allowing you to reflect on your performance and giving your trainers the insights they need to help you improve.